



MEDIATION MECHANICS

RICS ACRE Mediation Course Training Programme

Module One

Introduction to Mediation and Mediation Advocacy

Suitable as a stand-alone course for those interested in entering the growing market for qualified mediation representatives, this introductory module provides the essential baseline skills to enable delegates to develop and expand their proficiency as a party representative. Three full days' training will provide you with a detailed introduction to facilitative and evaluative mediation. There is no formal assessment for this module, but 100% attendance is required.

Course content:

Day one – Mediation in context: an overview and mediation ground rules; Preparation; Opening sessions.

Day two – Exploration: Verbal and non-verbal techniques; Extracting a comprehensive narrative; Engaging with the parties.

Day three – Negotiation: Applying your knowledge and experience in evaluative mediation; Exploring options and expert analysis; Robust reality testing of strengths and weaknesses; Working towards a settlement; Techniques in breaking deadlock; Mediation advocacy.

Module Two

Practical Mediation Skills and ACRE Mediation Training Module Two is for those seeking qualification as an RICS Accredited Mediator.

This intensive two-day training programme builds upon the skills acquired on Module One to develop your practical skills as a mediator. This module is intensely hands-on with coaching and feedback throughout the role play exercises. Delegates participate in role play scenarios based on real life cases; acting as mediator and party with instructor and peer feedback.

Course content:

Day four – Consolidation: Extended practical training; Consolidation of skills learned in Module One; Running a mediation alone.

Day Five – Advanced skills and assessment: Advanced mediation skills; Time limited mediation; Video assessment.

Module Two Assessment:

Developmental assessment: Assessment takes place throughout the module, with detailed and constructive feedback from the instructors.

Video assessment: Delegates act as mediator in a one-hour videoed case study role-play scenario;

Written assessment: 1,500-word essay or written role play scenario submitted after course completion.

What will you receive at the end?

Successful completion of Modules 1 and 2 entitles you to apply for admission to the RICS President's International Panel of Dispute Resolvers.

This would allow you to be considered for appointment by RICS to act as a mediator.

Successful completion of both Modules 1 and 2 is recognised by the Chartered Institute of Arbitrators (Cira) and you may apply to become a CI Arb Member.

Accreditation by RICS entitles you to use the RICS logo on your letterhead and business cards